

We are **1 of over 70 Skillnet Networks** that are dedicated to the promotion and facilitation of workforce learning in Ireland. County Wexford Chamber Skillnet's **key objective** is to **increase company participation in enterprise led training across the Southeast.**

We believe that **training and upskilling** are key elements to employee retention, engagement and in keeping companies competitiveness in both a domestic and international context.



Why train with us?

- We can offer from 25% to 40% funding on training programmes.
- We work closely with our members to deliver programmes that meet industry needs, innovation, and current organisation/industry gaps.
- Ability to offer tailored in-company programmes as well as open courses for different sectors.
- We have access to a large pool of high-quality experienced trainers.
- Training is delivered at a time and a location that suits members.
- Saving of time and resources – we organise quality training courses on behalf of your business's needs..
- The County Wexford Chamber Skillnet Team has extensive experience in business and training management and is advised by a Steering Group which is made up of Industry leaders in County Wexford.

What we do

County Wexford Chamber Skillnet provides training courses for private sector and commercial semi-state businesses only.

The following companies cannot become member companies of our training network and/or receive any funding from Skillnet:

- Public sector organisations
- Charity or not-for-profit organisations
- Companies based outside the Republic of Ireland

Note: County Wexford Chamber Skillnet cannot fund compliance led courses such as Manual Handling or Safe Pass

County Wexford Chamber Skillnet is one of **4 main organisations** that provide subsidised training to businesses in County Wexford.

The others include **WWETB, Wexford LEO** and **Springboard**

Where do we fit in?

Organisation	Tailored In-Company Programmes	Uncertified Programmes	CPD Courses	QQI Level 3 & 4	QQI Level 5 & 6	QQI Level 7 - 9
County Wexford Chamber Skillnet	×	×	×		×	×
WWETB	×	×		×	×	
Wexford LEO		×	×		×	
Springboard					×	×

Bookings can be made online via our website or by contacting our office – 053 9122226 ext 2 or skillnet@countywexfordchamber.ie.
It is possible to pay directly through Stripe on our website or request an invoice to be issued for payment.
Please note payment and completion of employee profile sheets are requested prior to commencing each course.



What is Skills Connect?

In October 2020, Skillnet Ireland launched its new Skills Connect programme, designed exclusively for people seeking employment. Skillnet Ireland funds upskilling courses for unemployed trainees nationwide – designed in partnership with enterprise – to help jobseekers acquire skills that are in demand from enterprise within the relevant sector or region.

Skills Connect training is free and is open to most unemployed people, subject to eligibility criteria below.

Examples of programmes fully funded by County Wexford Chamber Skillnet:

- QQI Level 5 Healthcare Assistant
- QQI Level 5 Frontline Office and Reception Skills
- QQI Level 5 Major Award in Business Administration
- Certificate in Practical Hospitality Skills
- Introduction to Manufacturing and Production

Employer Involvement:

All Skills Connect Programmes include a minimum 2-week work placement. County Wexford Chamber Skillnet work closely with local employers to match learners to the right company, with a view to securing future employment. We also invite local employers to speak to the learners about opportunities in their organisation and the sector.



County Wexford Chamber Skillnet's Training Framework is focused on the following growth pillars:



Our Framework enables us to partner with enterprises in a variety of sectors to provide industry specific high-level programmes aimed at maximising the expertise and skillset of the talent throughout the region.

The main sectors we support with technical programmes are:

- Hospitality
- Childcare
- Manufacturing & Engineering
- Pharma
- Financial Services
- Professional Services

We also respond to the needs of other sectors such as Retail, Construction, ICT and Healthcare.

We focus on the progression of talent through skills development by collaborating with relevant Stakeholders to design, develop and deliver high-level enterprise-led training under the Skillnet growth and regional priorities. Our courses range from short uncertified courses, industry certification, QQI level 6 right through to QQI level 9 major awards.

Our team is constantly out meeting business leaders to identify current and future skills needs. County Wexford Chamber Skillnet is also guided by an experienced Steering Group. Steering group members comprise of representatives from various business sectors and business organisations focused on the development of enterprises in County Wexford. One of the key roles of the Steering Group is to ensure the network is effective in offering training and development to member companies.

In-Company Programmes

County Wexford Chamber Skillnet can allocate funding to companies throughout County Wexford to support their training and development needs in order to sustain their competitiveness, sustainability and growth.

Thankfully, the increased levels of funding available from Skillnet Ireland to industries represents a great opportunity to reduce your training costs. It is the intention of County Wexford Chamber Skillnet to continue to support Wexford companies with funding from Skillnet Ireland.

In 2022, County Wexford Chamber Skillnet worked with over 45 organisations throughout County Wexford and the broader South-East to develop and deliver tailored in-company programmes to support enhancing their talent skillset.

The main training needs addressed were:

- Microsoft Office Skills
- Customer Service
- Leadership Skills for new and experienced managers
- Upskilling in heat pumps, refrigeration, and welding
- Effective Communication
- Digital Innovation
- ESG

It is the Network's aim to grow the number of in-company training programmes annually, focusing on the current and future skills gaps of our member companies.

When identifying what are your organisations training needs, ask the following questions:

- Who needs training?
- What skills do they need training in?
- What are the reasons for this training requirement?
- What are the required outcomes of the training?
- What key areas are required in training content?
- What are the desired results following training?
- What is the preferred duration, timeframe, and type of delivery?
- What is the budget?



Open Courses

Throughout the year pending demand from our members, the Network will deliver programmes in the following areas (but not limited to):

- Microsoft Applications - *Introduction, Intermediate and Advanced levels*
- Manual Handling Instructor
- PHECC First Aid Responder
- Food Safety Management
- Soft Skills – *Business Communication, Time Management, Influencing and Negotiation Skills, Facilitation and Coaching Skills*
- Enterprise Wellbeing and Design Thinking
- Cyber Security
- Sales and Marketing
- Traditional Methods in Construction
- Sustainability
- Equality, Diversity & Inclusion
- Human Resources Management

We are also working with higher and third level education institutions to deliver higher level programmes such as:

- QQI Level 6 – *Frontline Managers and/or QQI Level 6 People Managers* – aimed at emerging and new managers
- QQI Level 7 – *Management Effectiveness* – aimed at experienced managers looking to upskill and refresh their skills and knowledge
- QQI Level 8 – *Higher Diploma in Business Management* – aimed at Experienced and Owner Managers
- QQI Level 7 and 8 – *Part-time Undergraduate in Hospitality Management*
- ITEC Diploma in Holistic Massage
- Diploma in Accountancy Technician
- QQI Level 7 in Quality Management
- Certificate in International Trade
- Professional Diploma in Digital Marketing

New to Network for 2023, Lunch & Learn Webinars and Self-Directed Learning Programmes

View Our
Upcoming Courses



We are proactive in anticipating and responding to our member's future skills needs. We are not limited to the above courses and have the flexibility to work with organisations to provide industry specific and general business courses and workshops for all levels within your company.

Workforce Wellbeing

Wellbeing and a strong 'well' team drives employee engagement and productivity, which contributes to an organisation's ability to innovate, achieve higher customer satisfaction, and deliver stronger financial performance and business outcomes. Increased stress has severely challenged wellbeing in the last few years. When people are well, they do well.

In a recent talent needs survey completed by County Wexford Chamber Skillnet, most responses from employers (19%) stated that focus on employee wellbeing is key for future organisational growth. County Wexford Chamber Skillnet have collaborated with Wellness Experts to offer a range of Wellbeing at Work programmes tailored to support your organisational wellbeing needs and goals.

Embracing employee health and wellness is a pivotal factor in the social and governance aspect of an Organisation's ESG strategy.



**Navigating
Change**

**Building a Culture of
Wellbeing in your Company**

**Effective Stress
Management for Staff**

**Create a wellbeing strategy
for your organisation**

**Building Resilient,
Well Teams**

**Wellbeing for
Shift Workers**

There is the flexibility to also work with organisations to create bespoke programmes and adapt programmes for your in-company needs.

How to Maximise the Full Potential of your Talent

No matter the industry sector, a business's greatest resource is its talent.

By following simple actions, you can maximise the full potential of your workforce and boost the competitiveness of your business.



1. Have a clear understanding of your company goals

Business goals are an essential part of establishing priorities and setting your company up for success. Taking the time to set goals for your business and create individual objectives to help you reach each goal can greatly increase your ability to achieve those goals.

2. Complete a Training Needs Analysis

Conducting a needs analysis can eliminate waste from the training process, so you can save time and money. A needs analysis helps identify individual and team skills gaps, allowing you to source training that focuses on exactly what's needed to improve performance.

Key questions to ask when completing a needs analysis:

- What needs to change in your company to meet your business goals?
- What skills do your staff need?
- What skills do your staff currently have?
- What knowledge gaps exist within your team?
- What training will help you close these training gaps?

3. Contact County Wexford Chamber Skillnet

Working closely with the **Network Manager**, we can help you address the gaps that exist by:

- Helping you conduct the Training Needs Analysis if required
- Helping you develop your training plan for the year
- Sourcing experienced and qualified trainers to deliver relevant high-quality programmes to meet your needs
- Organising the training to suit your schedule
- Completing evaluation post training to ensure needs of training were met

4. Implement and Review

Now that your employees have the necessary tools and skills to do their jobs more effectively, it is your role to ensure that the new learning is implemented into the specific roles. In some cases, new procedures and processes may need to be developed for this implementation to occur.

It is important to review the impact at regular intervals to make sure that the training completed is effective. Receiving regular employee feedback can give you a good idea if it is working as it should. For job specific training, monitoring productivity before and after training, whether that is through improved sales targets or increased production, can also be another way of measuring efficacy.

5. Schedule a follow up call with County Wexford Chamber Skillnet

Your training plan should be an on-going process, promoting continual improvement within your organisation. It is a good idea to link in with the **Network Manager** every few months to enable us to help you proactively achieve your goals by supporting your training needs.